Treasurer's Report for Financials dated June2021

STARTING ON PAGE 2

STATEMENTS OF ASSETS, LIABILITIES AND MEMBER'S EQUITY – INCOME TAX BASIS

UNDER THE ASSETS HEADING

- CURRENT ASSETS these items change regularly depending on the cash taken in versus expended
 - Cash and Cash equivalents is inclusive of all cash in all accounts
 - Inventory includes all store products and Supra Inventory
 - o Prepaid Expenses are items paid for the year in this month
- FIXED ASSETS these items usually stay fairly level without large changes
 - o Land and building: 3805 W University Dr This rarely changes
 - Furniture and Equipment is everything in the building This rarely changes
 - Less Accumulated Depreciation
 - The amount of our long-term asset's cost that has been allocated to Depreciation Expense since the time that the asset was acquired.
 - o Fixed ASSETS net is the calculated total of the above.

Again, this will be different from month to month depending on the time of year.

UNDER THE LIABILITIES AND MEMBER'S EQUITY HEADING

LIABILITIES

- Accounts Payable is the amounts paid in this reporting period
- Mortgage Payable to DATCU
 - Actual principal payment shown on CASH FLOW FROM FINANCING ACTIVITES ON THE STATEMENT OF CASH FLOW SHEET
 - This payment is not reflected in the operational budget because it is a capital asset item
 - The interest from the mortgage loan is reflected under Other Expenses, interest expense pg 9
- Payroll taxes payable (paid for that reporting period)
- Sales Tax Payable (for this reporting period- all store sales)
- Dues Payable (to NAR and Texas REALTORS for all members for this reporting period)
- TREPAC event payments (for our TREPAC event management)
- o Prepaid Supra Fees
- Scholarship (Funds specifically for the GDWCAR Scholarships)
- Prepaid Event (Funds marked for a future event)

MEMBER'S EQUITY

- Unrestricted (funds available for operation without restriction: no grants, gifts without rules or ties governing where it goes.)
- Current year Income (funds received in this reporting period)

THESE TWO ITEMS MATCH BECAUSE ASSETS = LIABILITY + EQUITY.

THE STATEMENT OF REVENUE AND EXPENSES - PAGE 3

INCOME CATEGORIES

ASSOCIATION SPONSORED FUNCTIONS

Luncheons \$ 600. (prepaid tickets)

Install Banquet \$ This amount reflects the transfer of ABC funds and Ticket sales YTD \$14,585.00

COMMITTEE INCOME -

GOVERNMENT AFFAIRS

TREPAC-

This is the money to cover the REALTOR Day at City Hall/Texas Capitol Visit \$.

Auction Dinner Event Golf Tournament

This amount reflects the Grants and TREPAC funds to the event pursuant to the budget \$
This amount reflects the transfer of ABC funds to the event pursuant to the budget \$ 600.00

Education \$1,810.00

Member Relations PWAP \$

DUES Month

The \$ 2,861.75 renewal & new members Membership Dues **Affiliate Dues** 274.99 \$ MLS Fees 60,786.82 ABC 0.00 \$ **Application Fees** 1,350.00 New REALTOR® Firm \$ 400.00 475.00 Orientation \$ (fees from SUPRA to GDWCAR) YTD Supra Lease Fees

HISTORY

- 2008 = 33,726.21 for 5-11-08 to 5-10-09
- 2009 = 25,604.78 for 5-11-09 to 5-10-10
- 2010 = 29,156.00 for 5-1-10 to 5-1-11
- 2011 = 38,676.30 for 5-1-11 to 5-1-12
- 2012 = 29,953.77 for 5-5-12 to 5-1-13
- 2013 = 27,269.94 for 5-1-13 to 5-1-14
- 2014 = 40,948.77 for 5-1-14 to 5-1-15
 2015 = 45,913.82 for 5-1-15 to 5-1-16
- 2016= 49,557.55 for 5-1-16 to 5-1-17
- 2017= 56,856.05 for 5-1-17 to 5-1-18
- 2017 30,030,03 10, 3 1 17 10 3 1 10
- 2018 =62,698.65 for 5-1-18 to 5-1-19
 2019 =64,945.80 for 5-1-19 to 5-1-20
- 2020 = 64,528.01 for 5-1-20 to 5-1-21
- 2021 = 16,204.80

REALTOR® Store \$ 1,678.29

Conference Rm Rental \$

THE STATEMENT OF REVENUE AND EXPENSES - PAGE 4-5

EXPENSE CATEGORIES

ASSOCIATION BUILDING \$ 540.94

ASSOCIATION FUNCTIONS \$ 3,507.95

COMMITTEE EXPENSES \$ 55.14

MLS User Fees to NTREIS \$ 18,012.00

REALTOR Store \$ 1,678.29

BUDGET VS. ACTUAL – PAGE 7

INCOME YTD

ASSOCIATIED SPONSORED FUNCTIONS

- o \$4,515.00 Luncheons prepaid
- o \$14,585.00 Installation

COMMITTEE INCOME

\$69,141.91

Under the DUES HEADING

- The MEMBERSHIP DUES reflect the amount collected expressly for GDWCAR from primary and secondary membership \$184,590.83
- o MLS fees \$289,205.76
- The AFFILIATE DUES is the actual dues amount collected; \$6,908.99
- ABC- \$6,316.34 Affiliate Business Council amount will be reflected within the event distribution throughout the income report
- o New REALTOR firms \$2,200.00
- Orientation \$3,500.50
- MLS Late fees collected by \$5,515.00
- MLS Reinstatement fees collected \$2,875.00
- MLS Application Fees \$150.00
- Application Fees \$7,500.00
- Membership Reinstatement Charge \$2,100.00

• OTHER INCOME -

- Supra Lease Fees \$16,204.80
- o REALTOR Store Sales \$9,092.84
- o Rental Income- \$0.00
- Interest on accounts is up \$1,589.53

BUDGET VS. ACTUAL - PAGE 8-9

EXPENSES YTD

- Association Functions Installation expenses difference is allocated with ABC funds
- REALTOR store expenses- \$6,913.87
- MLS User Fees are what we pay NTRIES for our member's services our MLS fees collection off-sets this expense
 YTD \$113,088.00

SUPPLEMENTARY INFORMATION – PAGE 10

The figures on this page are carried over from page 2 and delineated here.

DATCU Savings- \$237,307.18

First State Bank Reserves -\$89,254.27

First State Bank CD (Reserves) - \$153,414.24 - Maturity Date 12/20/2023 auto renewal

Independent Bank Dues Acct. – \$272,268.06

Point Bank Operating - \$23,191.32

Point Bank MLS/EDU Acct. - \$24,358.87

Point Bank Scholarships - \$4,472.96